

**Number of ECTS credits :** 2**Course language :** English**Course leader :** GUYOT ALEXIS

## ≡ COURSE DESCRIPTION

This seminar allows participants to gain an understanding of key dimensions related to leadership and teamwork in a work environment. Different key topics are presented in this seminar: what leadership is and how to make a leadership contribution; the different Leadership styles, their benefits and to know when to use them; the key attributes required to lead a team; how to create, inspire and maintain successful teams; communication for developing teams; how to apply coaching skills and principles to lead teams; how to build a powerful vision for leadership development. At the end of this seminar participants will be able to assess when and how they can make a leadership contribution; they will know what the benefits of each leadership styles are and when to use them; and they will develop team coaching skills.

## ≡ COURSE OBJECTIVES

For participants to gain an understanding of:

- What leadership is and how to make a leadership contribution
- The different Leadership styles, their benefits and to know when to use them
- The key attributes required to lead a team
- How to create, inspire and maintain successful teams
- Communication for developing teams
- How to apply coaching skills and principles to lead teams
- How to build a powerful vision for leadership development

## ≡ LEARNING OBJECTIVES

<b>C4B learning goal</b>	LG2 - Action
<b>C4B learning objective</b>	LO4 - Make proposals, take initiatives
<b>Outcomes</b>	Lev. 3 - Support and argue new proposals in a context where they were not envisaged

## ≡ TACKLED CONCEPTS

- Leadership versus management
- Relational intelligence
- The stages of team development towards entrainment
- Key success factors for making the team effective
- The necessity of authenticity
- Stepping up & responsibility
- Elements of human capital

## ≡ LEARNING METHODS

Interactive Role Plays / Exercises / Videos

## ≡ EXPECTED WORK AND EVALUATION

Active Oral Participation

## ≡ BIBLIOGRAPHY

The new managerial grid - R. Blake, J. Mouton - Gulf Publishing Co. 1978  
The leadership experience - R. Daft - Thomson, South-Western, USA 2002  
Leadership - R. Hughes, R. Ginnett, G. Curphy - Mc Graw Hill, USA 2001  
The jack welsh lexicon of leadership - J. Krames - Mc Graw Hill, USA 2002  
The human side of enterprise - Mc Gregor - Mc Graw Hill, 1960  
The cycle of leadership - N. Tichy - Harper Business, USA 2002  
The leadership engine - N. Tichy - Harper Business, USA 1997  
The new leadership - V. Vroom, A. Jago - Prentice Hall, USA 1988  
Primal Leadrship - D. Goleman - HBR Press 2003

Additional material will be given in class

Carroll, B., Ford, J., Taylor, S. (2022). [\*Leadership : contemporary critical perspectives\*](#). (3rd ed.). SAGE Publishing.

## ≡ EVALUATION METHODS

100 % : Contrôle Continu

## ≡ SESSIONS

### 1 What is Leadership?

LECTURE : 03h00

Definition of what is leadership & leadership versus management

### 2 Perception & Reality

LECTURE : 03h00

Awareness on our perception as leader & impact on our communication

### 3 What is a vision?

LECTURE : 03h00

Definition, benefits & examples

### 4 How to build a team

LECTURE : 03h00

Steps for building an efficient team and teamwork lide cycle

### 5 Leadership styles

LECTURE : 03h00

Adaptation of leadership styles according to the situation